

04 Digital Infrastructure and Platforms

Digital Infrastructure with Clear Visibility of Solid Growth Ahead



Scale Up Digital Infrastructure Play

- Secure New 3rd Party Demand
- Execute Investments to Serve 3rd Party Demand
- Shareholder Value Oriented Financing Structure for Scale Up & Partner/JV Where Applicable for Added Competence



Execute Carve-outs

- Secure Regulatory Approvals Where Required
- Establish Legal Entities & Own P&L
- Create New Organisation & Hire Specialist Management Team & Operate With Ooredoo as Anchor
- Transfer Assets & Operations



Review of Business Model for Shareholder Value Creation

- Right-to-Win for Ooredoo As a Telecom
- Opportunities to Drive 3rd Party Usage of Assets
- Customer/3rd Party G2M & Risk Profile
- Cost & Investment Structure



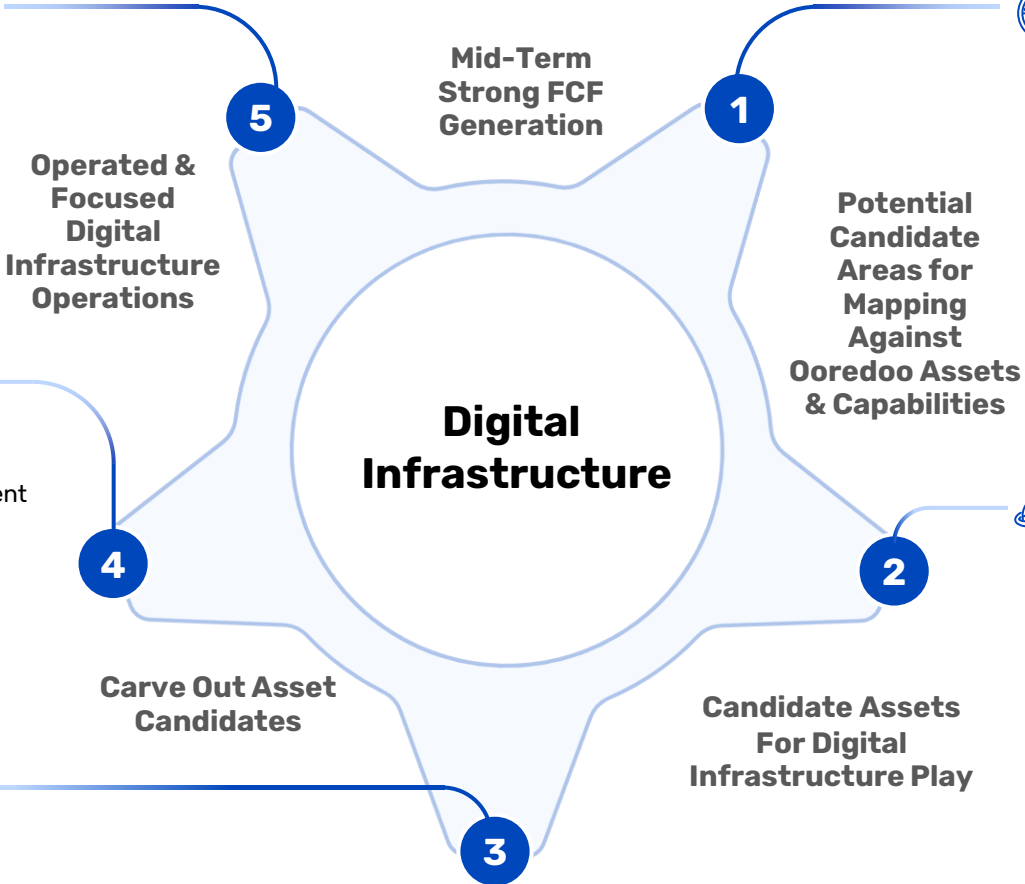
Identification of Digital Infrastructure Needs & Growth Fields

- Connectivity
- Storage
- Compute
- Security



Identification Of Corresponding Digital Infrastructure Assets

- Sea cable & Transport Fiber
- Towers
- Data Centers



Source: Company information.

Digital Infra Portfolio with Clear Roadmap to Unlock Value



Clear roadmap with solid track record carving-out digital infra, leading to **value creation** while optimising core telecom operations



Forming partnerships to serve future digital demand through leveraging its position at the intersection of connectivity, compute and cloud

Towers



Tower-asset carve-out underway, creating the largest TowerCo in the MENA region via partnership **ooredoo**, **zain**, **TASC TOWERS**

>30k¹ towers across 6 countries (Qatar, Kuwait, Iraq, Algeria, Tunisia and Jordan) in MENA

Further upside from **Iraq consolidation, active sharing framework and tenancy growth**

Tower Project Metrics

-US\$500mn²
Indicative Run-Rate Revenue

-US\$200mn²
Indicative Run-Rate EBITDAaL

>30k¹
Sites

~1.1x
Tenancy Ratio

Seacable & Fibre



Uniquely positioned to **capture needs of existing demand**, investing into **alternate routes to connect Europe and Asia internet traffic through the Gulf region**

The **FIG subsea cable project to capture corridor traffic** in GCC region, delivering an 720Tbps capacity

Additional **intended partnership with stc (SONIC)** to establish terrestrial route bypassing the Gulf of Aden

Several **landing party partnerships** in our footprint markets

FIG Project Metrics

Q4-2027
FIG RFS³

24
Fibre Pairs

720Tbps
Transport Capacity

1,931km
Total Cable Length

Data Centres



Positioned to capture the surging demand for cloud and AI services through the **data centre platform syntys¹**, active in **Qatar, Kuwait and Tunisia**

Iraq and Oman data center carve-outs into Syntys currently in planning, with expected **completion in the next 24 months**

Targeting expansion to 120MW with **QAR4bn** fully-funded investment in partnership with **IRON MOUNTAIN⁴**

Syntys Metrics

-US\$40-45mn⁴
Recurring Revenue

-US\$8.2mn⁴
Recurring Adj. EBITDA

26
Active DCs⁵

120MW
Target Capacity

GPUaaS



Deliver low-latency and competitively priced GPUaaS via current **network infrastructure**, expanded **data centre footprint** and **competitive energy cost**

First player to secure a deal involving **GPUaaS in GCC**

NCP partner of NVIDIA in the Gulf region

Service offered across key markets:



Partnerships

QATAR
AIRWAYS القطرية



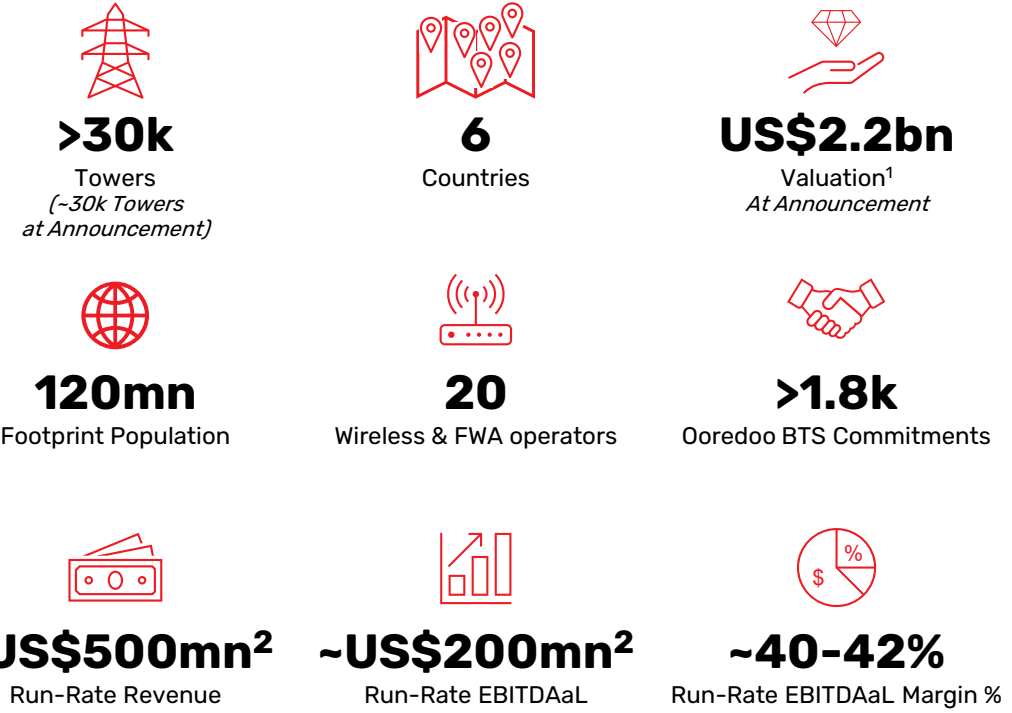
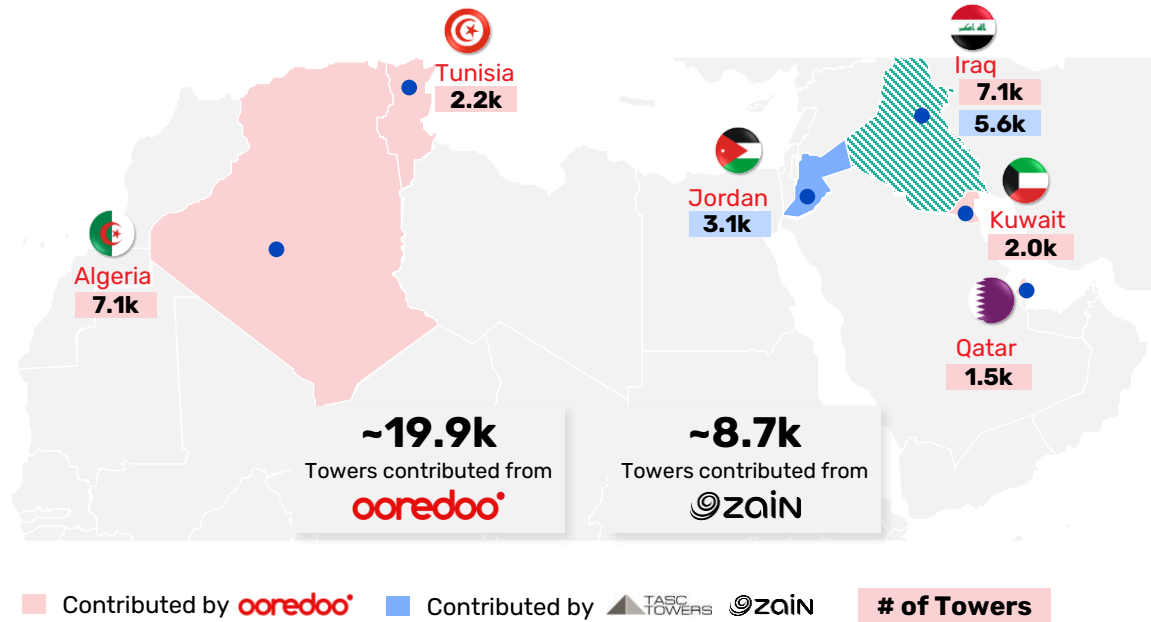
Source: Company information. Notes: Figures converted to US\$ using US\$:QAR FX rate of 3.64. The illustrative run-rate and recurring financial information is based on a number of estimates and assumptions made in reliance on the information available at the time made and judgments based on such information. The assumptions used in such estimates are inherently uncertain, subject to change and could cause the Group's actual results to differ materially from those contained in such estimates. (1) ~30k towers at announcement. Pro forma for combination of Ooredoo's carve-out tower assets with TASC Towers. (2) Following the completion of the transaction and once all towers are operational, the indicative total annual revenue and EBITDAaL (EBITDA after lease costs) for this joint venture is expected to be approximately US\$500m and US\$200m, respectively. Ooredoo will be entitled to 49.3% interest of the project's revenue and EBITDAaL. The projected EBITDAaL figure does not include tower lease, site rental and applicable service costs that the Group expects to incur in connection with the operation of the towers. (3) Ready for service. (4) For the year ending 31 December 2025, the total annual revenue and Adjusted EBITDA for the data centres held by MENA Digital Holdings B.V. are expected to be approximately US\$ 40-45 million and US \$8 million, respectively. (5) Including Oman and Iraq, where carve-out is yet to be completed.

Towers, Seacable & Fibre

René Werner | Group Chief Strategy Officer
and Acting Chief Consumer Officer

Transaction to Form the Largest Tower Platform in the MENA Region is Progressing

Combined Tower Footprint (at Announcement)



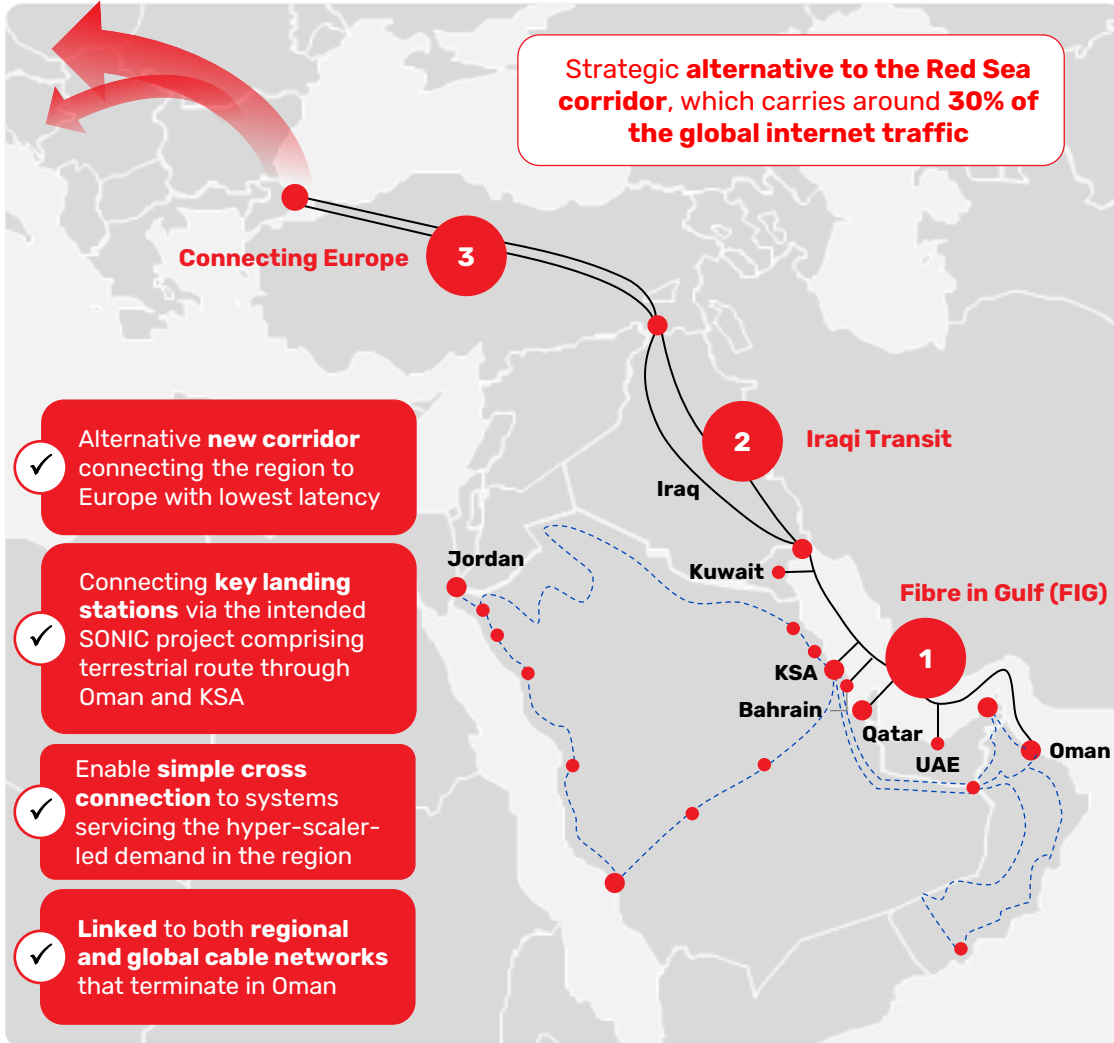
- ✓ **Expanded platform to drive tenancy growth**
- ✓ **Accelerated rollout of new towers across markets**
- ✓ **Iraq consolidation expected to unlock substantial synergy potential**
- ✓ **Active sharing framework embedded in transaction documents**

Further consolidation options remain viable following transaction completion

Source: Company information. Notes: The illustrative run-rate financial information is based on a number of estimates and assumptions made in reliance on the information available at the time made and judgments based on such information. The assumptions used in such estimates are inherently uncertain, subject to change and could cause the Group's actual results to differ materially from those contained in such estimates. Figures as disclosed at transaction announcement. (1) Excludes synergies. (2) Following the completion of the transaction and once all towers are operational, the indicative total annual revenue and EBITDAaL (EBITDA after lease costs) for this joint venture is expected to be approximately US\$500mn and US\$200mn, respectively. Ooredoo will be entitled to 49.3% interest of the project's revenue and EBITDAaL. The projected EBITDAaL figure does not include tower lease, site rental and applicable service costs that the Group expects to incur in connection with the operation of the towers.

Gateway for AI and Data Traffic Between Europe and Asia

Building One of the Largest Seacable Networks in the GCC



Three Marquee Projects Creating a Comprehensive System

FIG Implementation Partner: 	7 Landings <i>(All Finalized and Awarded to Landing Parties)</i>	24 Fibre Pairs	720Tbps Transport Capacity
	1,931km Total Cable Length <i>(95% Armored and 90% Buried)</i>	2024 Contract in Force	2027 Expected Completion
INTENDED PARTNERSHIP (SONIC) Partner: 	High-capacity fibre optic network corridor between KSA and Oman		
	2027 Expected Completion	Various Landing Party Partnerships: <ul style="list-style-type: none"> 2Africa Cable (Africa, Europe and Asia) Daraja Fibre Optic Cable (Kenya-Oman) Raman Cable (Jordan-KSA-Djibouti-Oman-India) Gulf Gateway Cable (Abu Dhabi-Doha) 	
 Landing Partnerships in Footprint Markets	Al Khaleej New cable connecting Oman, UAE, Qatar and Bahrain Landing Partner in Qatar + Capacity	2027 Expected Completion	

Data Centres

Sunita Bottse | Chief Executive Officer of Syntys

Created Syntys to Drive Scaled MENA Data Center Opportunity



5 # of countries with Ooredoo presence¹



26 Active data centers¹



1 Data center under construction¹

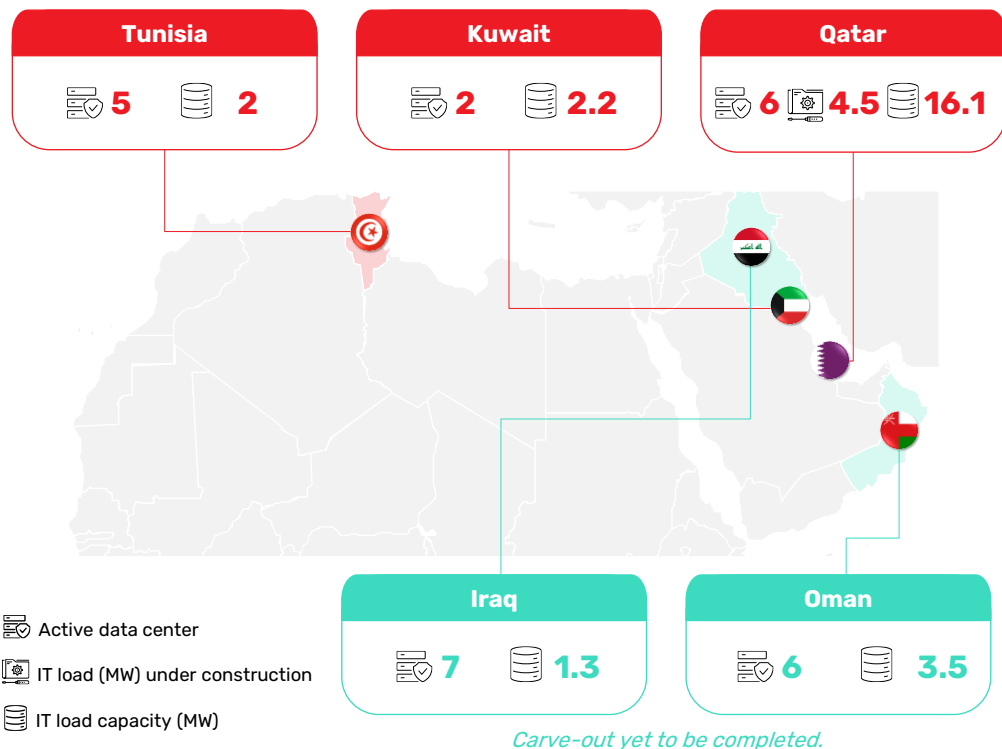


29.6 IT capacity (MW)¹
120 Target capacity (MW)



US\$1bn Planned investment

Presence



Syntys Consolidation Scope Today

~ US\$40-45mn
Recurring Revenues

~ US\$8.2mn
Recurring Adjusted EBITDA

US\$550mn
Financing secured

Syntys Hyperscaler Customers



Strategic Partnerships



- Strategic minority partnership with a globally recognized industry leader to accelerate data center growth across MENA, bringing global expertise to optimize operations, scale infrastructure, and meet the region's rising demand for colocation, AI, cloud, and hyperconnectivity.

Source: Company information. Notes: Figures converted to US\$ using US\$:QAR FX rate of 3.64. The illustrative run-rate and recurring financial information is based on a number of estimates and assumptions made in reliance on the information available at the time made and judgments based on such information. The assumptions used in such estimates are inherently uncertain, subject to change and could cause the Group's actual results to differ materially from those contained in such estimates. (1) Including Oman and Iraq. Expected capacity as of year-end 2025. (2) For the year ending 31 December 2025, the total annual revenue and Adjusted EBITDA for the data centres held by MENA Digital Holdings B.V. are expected to be approximately US\$ 40-45 million and US \$8 million, respectively.

Positioned for Growth - Leadership Across Qatar, Kuwait, and Tunisia

Regional Growth



3.3GW

Projected by 2030,
more than triple
current capacity

Key Demand Drivers

- Data-Driven Economies
- Cloud Adoption
- Hyperscaler Expansion
- Policies
- Connectivity

QATAR: Established Leader in Maturing, High-Value Market



DC Market

US\$264mn (2022) → US\$418.5mn by 2028
7.98% CAGR



Syntys Market Position

- Market share equal to 31%
- 16.1MW in operation, 4.5MW in build, 20MW planned
- Strong government and private sector partnerships
- Long-term hyperscaler partnerships secure revenue stability

KUWAIT: Fastest-Growing Market in GCC with Strong Momentum



DC Market

US\$177mn (2023) → US\$340mn by 2029
11.5% CAGR



Syntys Market Position

- Market share equal to 20%
- Direct subsea connectivity to Iran, Iraq
- Early-stage positioning in highest-growth GCC market
- Hyperscaler entry reshaping competitive landscape
- Cross-border connectivity enables regional expansion

TUNISIA: Cost-Efficient Gateway to Europe & Africa



DC Market

US\$139mn in 2025 → US\$196mn by 2030
CAGR 7.05%



Syntys Market Position

- Market share equal to 25%
- 2MW current capacity
- First-mover advantage in emerging market
- 5 subsea cables operational, 2 more under development
- Strategic gateway for Libya, Algeria & southern Europe

Syntys – Overview of Strategic Advantages

Competitive Advantage



- **Regional Platform:** Carrier-neutral, multi-market strategy in high-demand locations in MENA
- **Technology Leadership:** AI-ready, modular infrastructure designed for 99.999% uptime and global compliance
- **Robust Contract Framework:** US\$ denominated contracts characterized by long tenure and renewal clauses
- **Proven Leadership:** Experienced team with discipline in execution, value creation, and operational excellence



US\$ Denominated Contracts



10-15 Year Terms with Renewal

Strategic Partnerships



- **NVIDIA:** Sole NVIDIA Cloud Partner (NCP) in the Middle East, providing superior operational services
- **Iron Mountain:** Strategic minority stake to boosts scale and global expertise across ~1.3GW in 30 sites globally
- **Best-in-Class Suppliers:** Engineering, design, and technology partners ensuring global resiliency and future-readiness



Growth Pillars



- **Hyperscalers – Build-to-Suit:** Tailored, energy-efficient solutions for global hyperscale clients
- **AI Infrastructure:** Mission-critical HPC/GPU facilities for advanced AI clusters and GPUaaS enablement
- **Wholesale Colocation – Suite Solutions:** Flexible, secure, cost-efficient services for colocation providers



Build-to-Suit Model



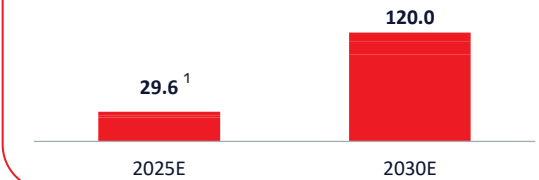
GPU-as-a-Service (GPUaaS)

Growth Strategy



- **Market Expansion:** Solidify presence in core regions and strategically expand into new markets
- **Relationship Focus:** Deepen customer and partner relationships through best-in-class service delivery
- **Scale Execution:** Grow platform capacity to 120 MW in the mid-to-long term, backed by anticipated US\$1bn investment

Syntys IT Capacity Targeted Growth (MW)



Sources: Company information. McKinsey & Company. Note: (1) Including Oman and Iraq. Expected capacity as of year-end 2025.

Platform Adjacencies

René Werner | Group Chief Strategy Officer
and Acting Chief Consumer Officer

Platform Adjacencies – Options for Long-Term Value Creation



Leverage AI Infrastructure Capabilities

E.g., Edge Compute Services for Inferencing
Video Inferencing Services for Factories, Traffic, Harbours and Airports
Network Based Security Services Enhanced by AI



In-Flight: Grow Fintech

Expand Fintech Proposition
Expand Fintech Presence Countries



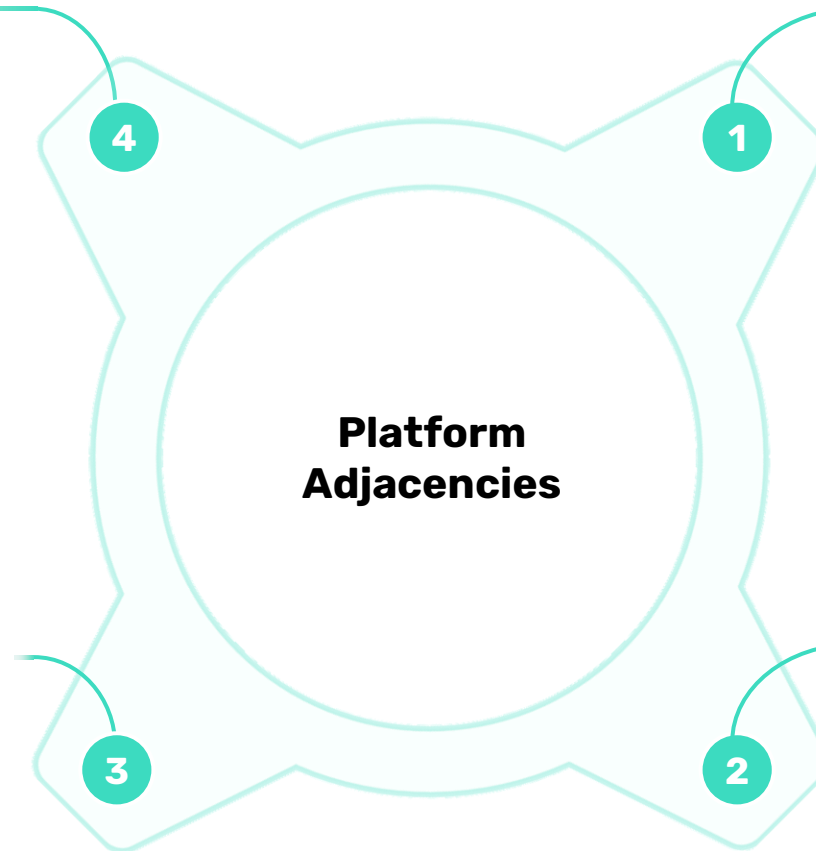
Under Consideration / In-Flight: Grow Platform-as-a-Service opportunities

Advertisement (Cookie Less Audience Qualification)
Smart IoT Solution Platform (Smart City Solutions, like TASMU, E2E Smart Metering Services for Utilities)
Data-as-a-Service Platform



In-Flight: Expand Existing API Capabilities

Scale existing API capabilities and expose them externally to monetize
Partner of Choice for Digital Service Partners



Source: Company information.



Fintech Platform and Strategy - Develop Once / Roll-Out Multiple Times

Advancing Financial Inclusion Through Mobile-Led Solutions

Live in 3 Markets...



License Received In...



And License Applied In...



Qatar
Launched in 2014

1st Licensed **Payment Services Provider**

\$6bn Total value of **processed transactions**

21% Value share of **MENA's mobile money transactions²**

Oman
Launched in 2024

51k Total **registered users H1 2025**

15k 30-day **active users H1 2025**

Building a Global Footprint of Strategic Partners



Overview of Key Highlights and Long-Term Ambition

~US\$22mn
Fee Revenue
(LTM H1 2025A)

329k
30-Day Active Customer
Base (H1 2025A)

81%
of Revenue Generated
from Int. Remittances

~3-4mn
Active Users
(Long-term Ambition)

~US\$70-100
Valuation / Active Users
(Long-term Ambition)

New Potential Adjacency Opportunities



Notes: (1) In principal approval by Central Bank of Iraq (CBI). (2) GSMA study